# How to Design a Killer Pitch Deck

Actionable steps on how to improve your pitch deck design & stand out from the crowd.

#### PRESENTED BY:



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# The goal of design is to make your content easy to digest.

#### It should be:

- Easy to read
- 2. Easy to understand
- 3. Easy to remember

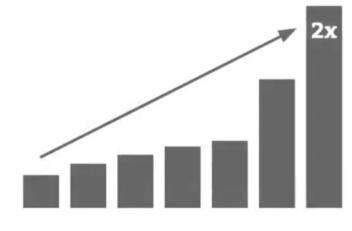
#### Then:

4. Aesthetically pleasing

Remember.ai uses machine learning to solve companies biggest problems.

Remember.ai uses machine learning to solve companies biggest problems.

We offer 20% return in the first five years, then 30% return each year after



2x return over seven years

clients.

John Smith, CEO of HealthMD

recommends our product, saying that

it helped his team add 20% more



# I highly recommend this product. It helped my team add 20% more clients.

- John Smith, CEO at HealthMD

#### Our solution's benefits:

- Saves you 15% on annual fees
- Has an intuitive interface
- Quick to get started with
- Wider selection of investments
- Daily portfolio digest

## **Benefits**



Save 15% on annual fees



Wider selection of investments



Daily portfolio digest

Bullet points are good, headlines are better, and images are best.

## Testing Your Slides

**DIGEST** 

Show a slide to someone briefly

**UNDERSTAND** 

Ask what they remembered

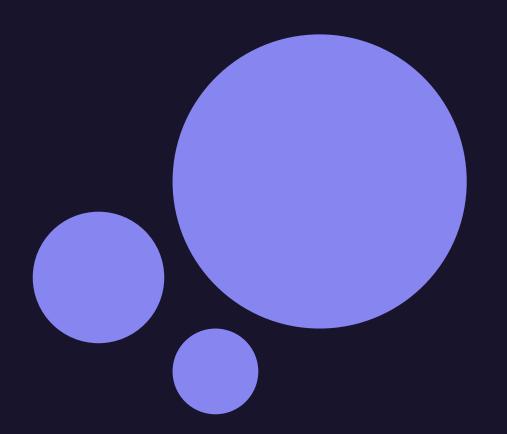
**REPHRASE** 

Get them to rephrase your slide back to you

# Top 5 Design Principles

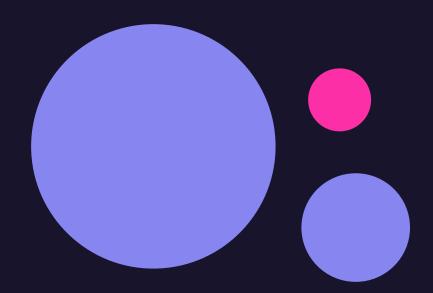
### Scale

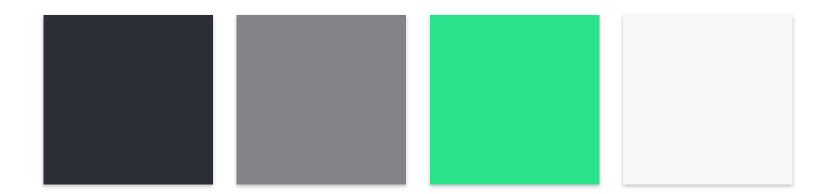
Users notice larger elements more easily. Size is an effective tool for guiding a viewer's eye to a specific element of a design.



### Color

Users are immediately drawn to bold, contrasting pops of color.







...but here's **ONLY** 20% the thing: of the people who need them actually wind up getting them **Stigmatized Awful process Terrible devices** 

Don't do this.

### Contrast

Dramatic shifts in color or text size signal that something is different, which grabs attention.



# Your titles are large.

Your subheads are smaller.

The body copy is presentable.

Captions are the smallest.

# Your titles are large.

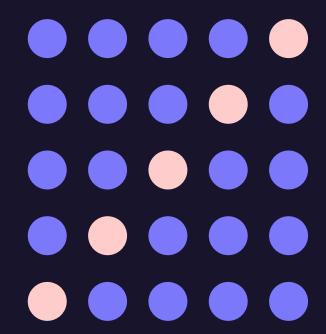
Your subheads are smaller.

The body copy is presentable.

Captions are the smallest.

### **Alignment**

Order between design elements is often created through alignment. It guides the viewer's eye around a page by allowing them to subconsciously follow lines.



## **Unaligned Content**

#### Subheader is just out of alignment

Body text that is a series of long lines of text make it harder for the reader to pay attention and have negative effect on those engaging with the deck.

Another piece of body text out of alignment.

## **Aligned Content**

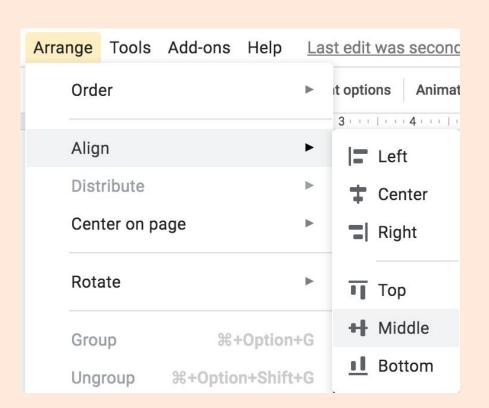
#### Subheader is great

Body text that follows the informational hierarchy as inline with previous content.

A second paragraph that fits perfectly and doesn't have overwhelming long lines of text that make it tiring for the reader to read. Instead the lines are deliberately short.

# Use the Align Tool

Select all the items you want to align.
Click "Arrange", then
"Align", then make your selection.



#### **Our Amazing, World Leading Team**



#### **JEFF SIMMONS**

Bio goes here and is really long, like really really long. Bio goes here and is really long, like really really long. Bio goes here and is really long, like really really long.



**SARAH SMITH** 

Bio goes here and is really long, like really really long..Bio goes here and is really long, like really really long..Bio goes here and is really long, like really really long..



#### **JAKE KIM**

Bio goes here and is really long, like really really long. Bio goes here and is really long, like really really long. Bio goes here and is really long, like really really long..



#### **Our Team**



**JEFF SIMMONS** 

- Bio goes here.
  Bio goes here.
- Bio goes here.



SARAH SMITH

- Bio goes here.Bio goes here.
- Bio goes here.
   Bio goes here.



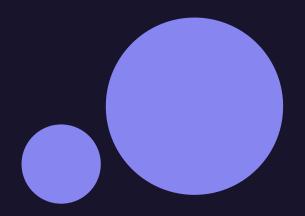
JAKE KIM

- Bio goes here.
- Bio goes here.
- Bio goes here.

Before After

## **Proximity**

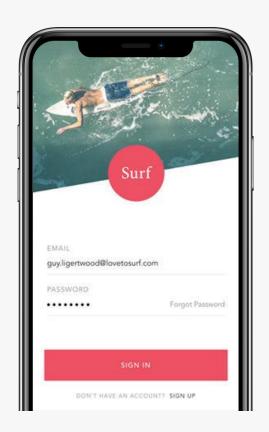
Utilizing the placement of objects on a slide so they are either seen as a unit or separate.





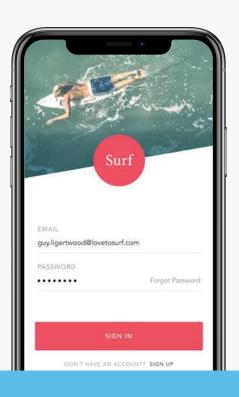
# The Solution A web platform where users can rent out their surfboards to travelers.

- Users save money when traveling.
- Renters make money.
- Share favorite locations and tips.



#### THE SOLUTION

# A web platform where users can rent out their surfboards to travelers.





Users save money when traveling.



Renters make money.



Share favorite locations and tips.

# Starting Your Pitch Deck Design

# The Design Process

#### **DISCOVERY**

Learning the client's business model & competitive research

#### **OUTLINE**

Visually outlining the narrative on slides

#### **DESIGN**

Telling your story clearly and simply through visuals

#### **REVISIONS**

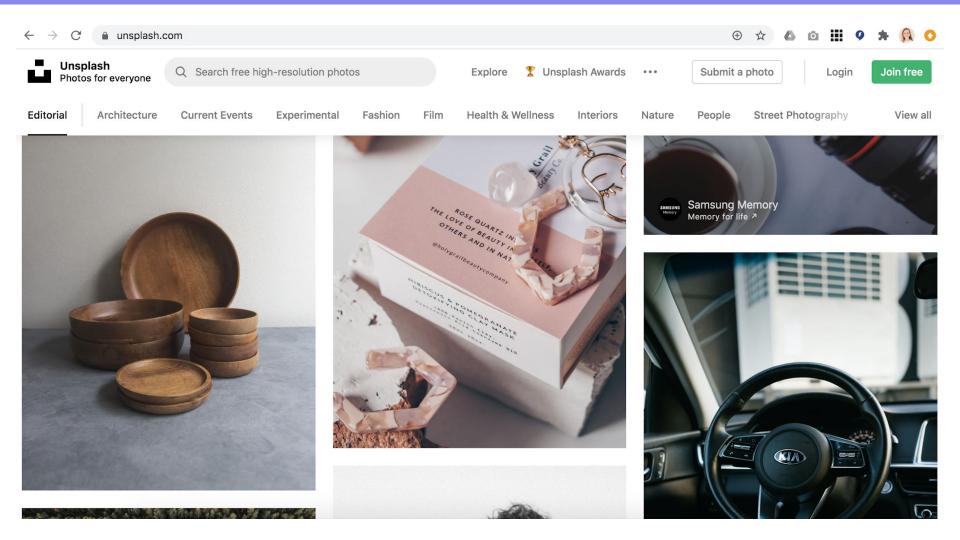
Run through the pitch deck and make revisions as needed

## Create Your Style Guide

Primary Wordmark Color Palette (Color logo on white background) Reverse Wordmark **Fonts** (White logo on dark background) (Header, Subhead, Body Copy)

## Additional Elements

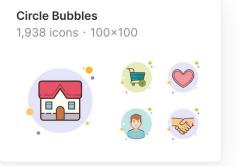
Photography **Icons** 



#### **Icon Styles**

Choose the right one for your task



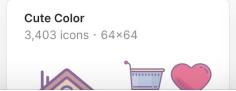
















# Icon Consistency

#### **Round vs Sharp Corners**









#### **Outline vs Fill**









#### Simple vs Detailed









#### Create Your Style Guide

M O R T E N S E N D E S I G N S

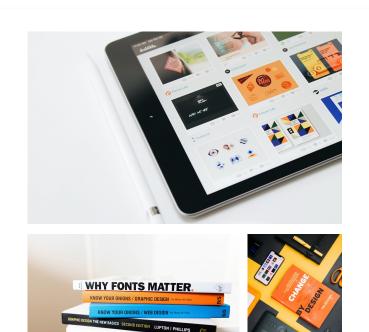


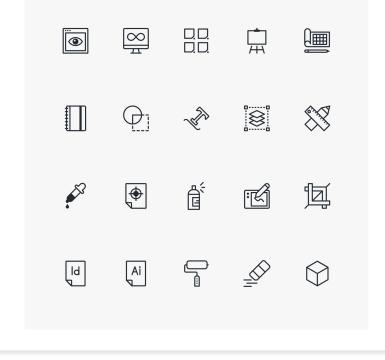
MORTENSEN DESIGNS Header: Work Sans Normal

Subhead: Work Sans Bold

Body Copy: Work Sans Normal

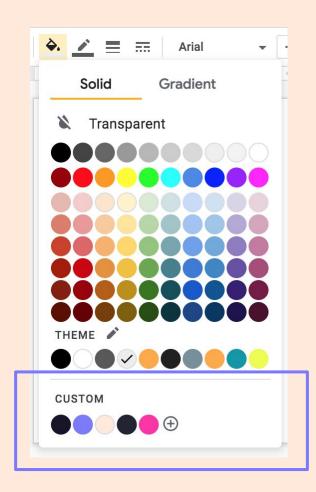
#### Additional Elements



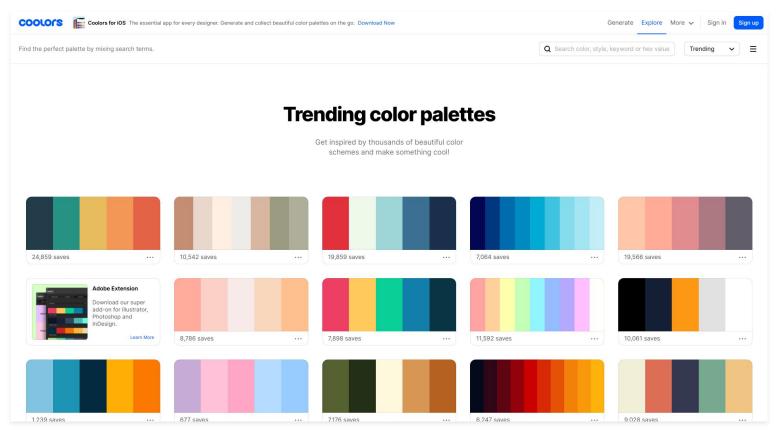


#### **Brand Colors**

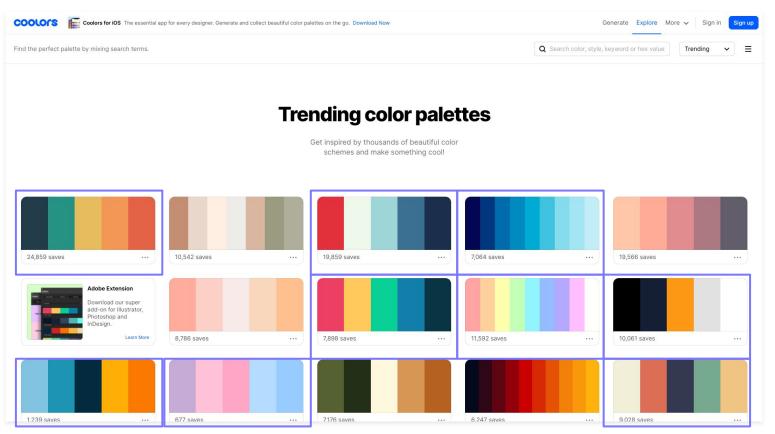
Click the "+" button under the paint bucket to add in all your brand colors.



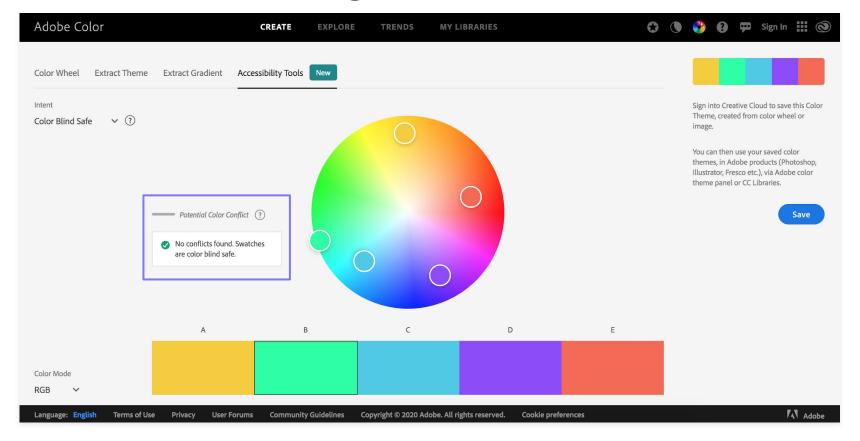
## Picking Brand Colors



## Picking Brand Colors

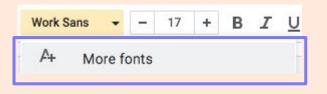


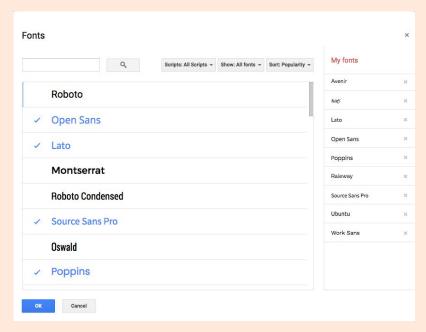
### Picking Brand Colors



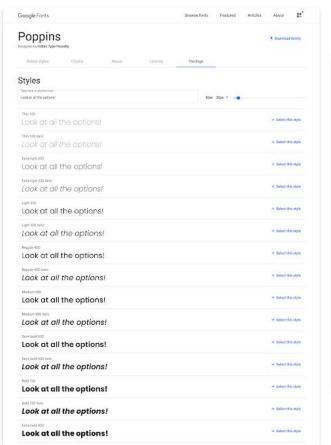
#### **Fonts**

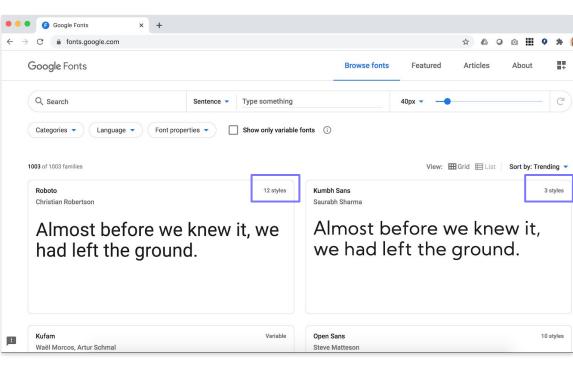
If your brand font isn't listed, click "More Fonts" in the dropdown menu and search for your brand font.





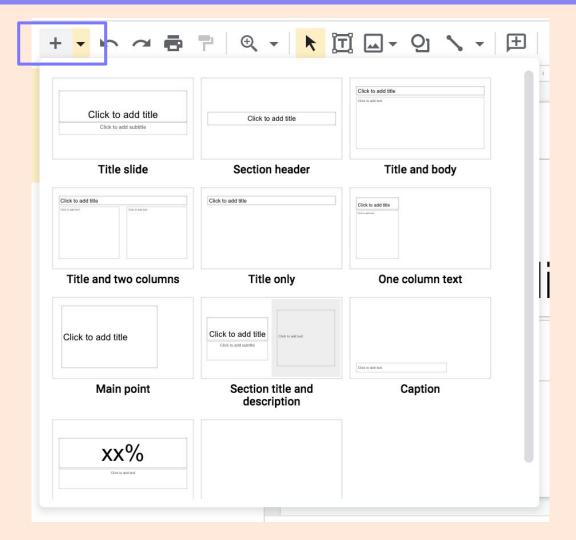
## Picking a Font





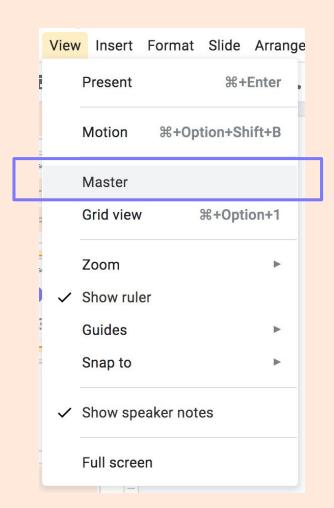
## **Create Master Slides**

Click the "+" button located on the far left side of your Google Slides toolbar. This is right under the yellow google slides logo.



#### **Edit Master Slide**

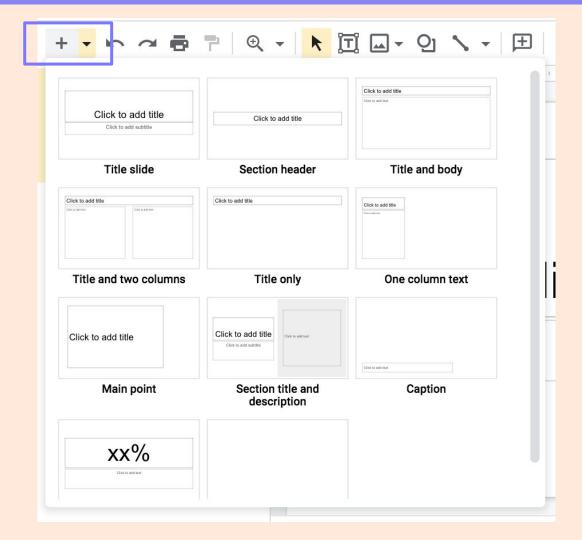
Click View then click Master.



## **Create Master Slides**

Don't Forget!

- Add your logo to every slide
- Update fonts to match your branding



# Key Takeaways



Each slide should have one point per slide.



Great design makes slides easy to read, understand, and remember.



You can achieve visual hierarchy though scale, color, contrast, alignment, and proximity.

## Thank You



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